



**ADVANCING RESEARCH.
ENABLING ACCESS.
ENHANCING HEALTH.**

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WHO ARE WE?

- Headquartered in Hyderabad, India, we are one of the fastest growing, research-based and fully integrated pharmaceutical companies
- Founded in 2003 by Dr. MSN Reddy, (CMD,MSN Group)
- Engaged in developing, manufacturing and marketing of best-in-class APIs & Finished Dosages.
- Global distinction for delivering products that epitomize quality, safety and affordability.



OUR VISION & MISSION

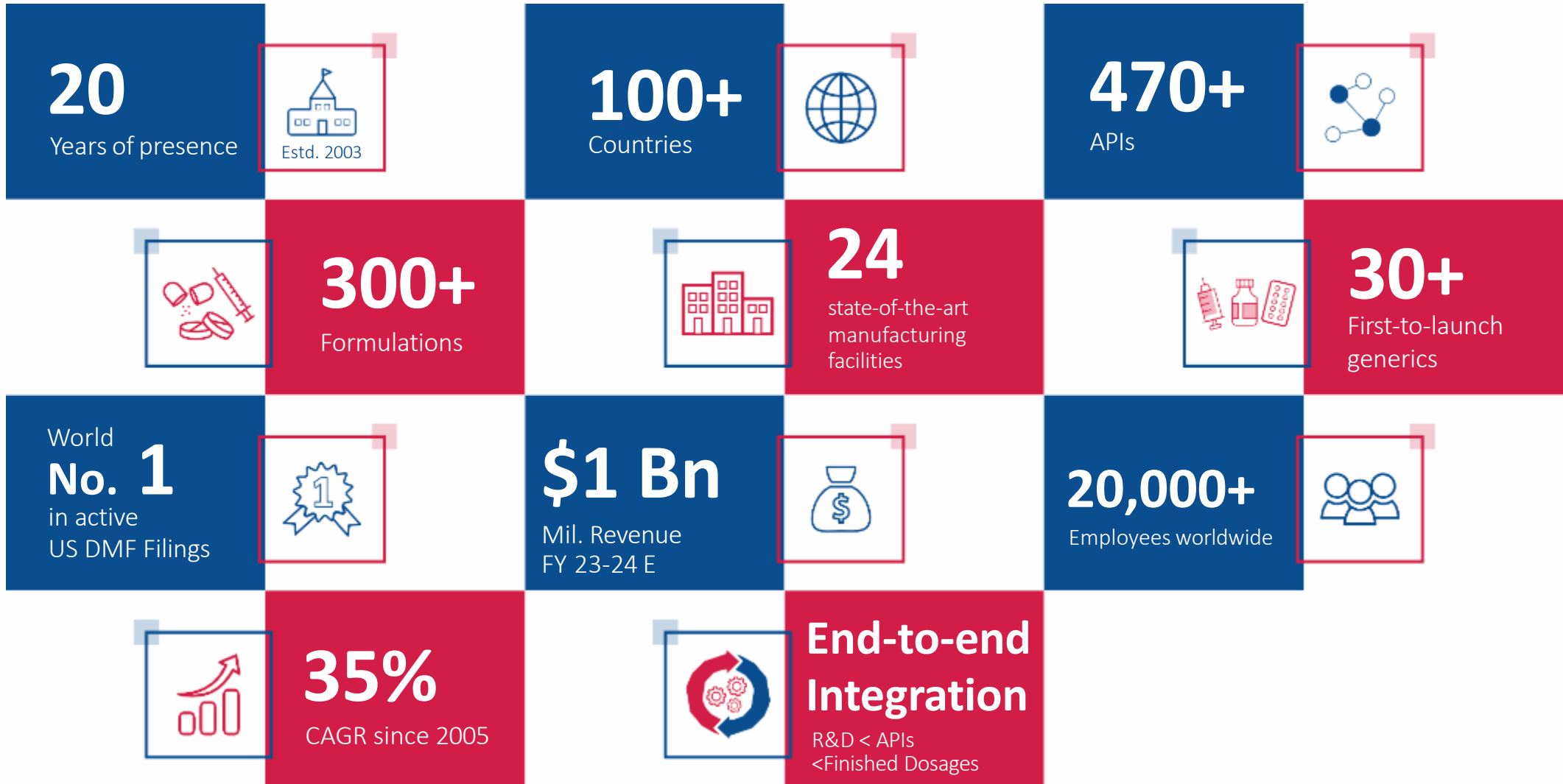
VISION

To emerge as a globally renowned pharmaceutical company offering high-quality, affordable medicines to the world while remaining committed to social and environmental responsibilities.

MISSION

To leverage our research & development capabilities for bringing affordable generics, swiftly and consistently, thereby contributing to the alleviation of life-threatening diseases and improving patients' lives.

AT A GLANCE



OUR FOCUS



**Active Pharmaceutical
Ingredients**



Finished Dosages



MSN Branded Generics



CDMS
(Contract Development
& Manufacturing Services)

SYNTHESISING SUCCESS



- Best-in-class APIs across multiple therapeutic areas
- 450+ products and counting
- Prostaglandins • Peptides • High potency APIs.

Proven expertise in :

- | | |
|---|---|
| <ul style="list-style-type: none"> • Oligonucleotides • Organic Syntheses • Heterocyclic chemistry • Carbohydrates • Solid Support Systems • Achiral Chemistry • Metal Chemistry | <ul style="list-style-type: none"> • Azido Nitroso Impurities' Characterization • Genotoxic Impurities' Characterization • Complex Peptides • Iron Complexes • Polymer Chemistry |
|---|---|

FORMULATIONS FOR A HEALTHIER WORLD

- 300+ products in portfolio
- Diverse dosage forms & strengths
- Nanotechnology
- Presence in Ophthalmics
- Biosimilars in pipeline

Solid Orals (Tablets & Capsules) - Capabilities

- Intermittent Release
- Extended Release
- Sustained Release
- Modified Release (Osmotic)
- Multi-layered Formulations
- Sublinguals
- Pellets
- Granules

Liquid Orals - Capabilities

- Oral Suspensions
- Oral Solutions
- Syrups
- Drops
- Emulsions
- Mixtures etc.

Parenterals (Liquids & Lyo) - Capabilities

- Ampoules
- Vials
- Depot Injections
- PFS/Pens
- Auto-injectors etc.



GLOBAL ACCESS TO AFFORDABLE GENERICS



-
- 300+ products
 - Presence across 35+ therapies
 - 100+ geographies
-
- Driving our prescription based endeavours
 - Affordable medicines to patients
 - Strong presence in India with **top 5 selling brands**
 - Growing presence in high value markets like North America, Europe & Australia
 - Increasing market share in emerging markets like **LATAM, Asia & Africa**
 - Trusted by over **40 million** patients worldwide

CATALYSING PARTNERS' GROWTH

Tailored Solutions. | Fast-tracked drug development | Boosting partners' go-to market strategies



One Stop Shop –
Vertical Integration
– Intermediates –
API – Formulation



Experienced R&D
teams to develop
Non-Infringing
Products



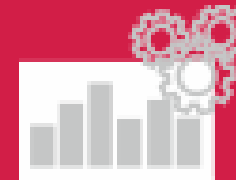
Manufacturing
Capacities: Small to
Large Scale (API &
FDF)



Dedicated
Capacities



Regulatory
Compliances



Online Project
Management
Systems- Transparent
& Real Time
communications



Quality & On-time
Deliverables



Strong associations
with innovators



Financial Stability



MANUFACTURING EXCELLENCE

- OVERVIEW
- CAPACITIES
- API FACILITIES ACCREDITATIONS
- FDF FACILITIES ACCREDITATIONS



MANUFACTURING OVERVIEW

16 API **8** FDF

state-of-the-art & fully-integrated facilities.

- Fully compliant with c GMP (Current Good Manufacturing Practices)
- Maximized process automation; impeccable quality
- Constant upgradation of processes, technologies & equipment
- Audited by most stringent regulatory bodies of the world

API CAPACITIES



- Expansive manufacturing infrastructure
- Capability to deliver from grams to tonnes

2400

Reactors

10000kl

Total Volume

1500+

MT / Annum

KILO LAB (R&D)

30

Reactors

5kl

Total Volume

FDF CAPACITIES (Per Annum)



Tablets

~ 12 Billion

Capsules

~ 2.0 Billion

Sachets

~ 100 Mn.

Parenterals

~ 40 Mn.

(Lyo & Liquids)

Oral Suspensions

~ 7.0 Mn.

Granules

~ 100 Tons

API - FACILITY WISE ACCREDITATIONS



- MSN Laboratories- Rudraram
- MSN Laboratories II – Kardanoor
 - MSN Organics-Bibinagar
- MSN Pharmachem- Pashamylaram
 - Maithri Laboratories- Kazipally
- MSN Life Sciences I- Mambapur
- MSN Life Sciences II - Chegunta
- MSN Life Sciences III – Bhiknoor



- MSN Laboratories- Rudraram
- MSN Pharmachem- Pashamylaram
- Maithri Laboratories- Kazipally



- MSN Laboratories- Rudraram
 - MSN Organics- Bibinagar



- MSN Laboratories- Rudraram
- MSN Pharmachem- Pashamylaram



- MSN Laboratories- Rudraram



- MSN Pharmachem- Pashamylaram



- MSN Laboratories- Rudraram
- MSN Pharmachem- Pashamylaram



- MSN Organics- Bibinagar

API - FACILITY WISE ACCREDITATIONS



ANVISA - BRAZIL

- MSN Laboratories- Rudraram
- MSN Laboratories II – Kardanoor



Comisión Federal para la Protección
contra Riesgos Sanitarios

- MSN Laboratories- Rudraram
- MSN Laboratories II – Kardanoor
 - MSN Organics-Bibinagar
- MSN Pharmachem- Pashamylaram



Australian Government
Department of Health

- Maithri Laboratories- Kazipally
- MSN Life Sciences II - Chegunta



- MSN Laboratories- Rudraram
 - MSN Organics-Bibinagar
- MSN Pharmachem- Pashamylaram



MOH - RUSSIA






















- MSN Laboratories- Rudraram
- MSN Laboratories II – Kardanoor
- MSN Pharmachem- Pashamylaram
- MSN Life Sciences II - Chegunta



- MSN Laboratories- Rudraram
- MSN Pharmachem- Pashamylaram

FDF - FACILITY WISE ACCREDITATIONS

MSN Labs, Bollaram













 MHRA - UK	 SAUMP- UKRAINE	 MOH - ROMANIA	 ANVISA - BRAZIL	 INVIMA - COLOMBIA	 MOH - PERU	 FDA - TAIWAN
 KSFDA - SAUDI	 MOH - UAE	 MOH - QATAR	 MOH - JORDAN	 MOH - YEMEN	 PPB - KENYA	 MCAZ-ZIMBABWE
 TFDA-TANZANIA	 FMHACA - ETHIOPIA	 NAFDAC - NIGERIA	 MOH- NAMIBIA	 PMPB - MALAWI	 NDA- UGANDA	 ISO 9001 :2008


WHO- GENEVA

MSN Labs, Mekaguda

 US FDA	 SIDC- SLOVAKIA
---	--

MSN Labs, Kothur

 US FDA	 MHRA - UK	 BGV- GERMANY
 ANVISA- BRAZIL	 SIDC- CZCH REPUBLIC	 SIDC- SLOVAKIA
 PPB - KENYA	 DSIR- INDIA	 ISO 9001 :2008
 Pharmaceuticals Inc.	 US FDA	 DEA



RESEARCH & DEVELOPMENT

- OVERVIEW
- CREDENTIALS
- COUNTRY WISE DMFs

UNRAVELING NEW FRONTIERS OF EXCELLENCE



-
- Emphasis on speed and consistency
 - Helping us rapidly expand our product portfolio

-
- One of Asia's largest Integrated R&D centre; allows APIs and Finished Dosages' research under one roof
 - 2200+ top-notch experts dedicated to R&D
 - Pilot plant for scale-up studies
 - Proven capability in:
 - Niche generics
 - Complex and Difficult-to-make APIs & Formulations
 - NCEs
 - Novel Drug Delivery Systems (NDDS)

RESEARCH CREDENTIALS

50

State-of-the-art
Laboratories



927+

Natl. & Intl. patent
applications

161+

Granted



186

PCTs



1171+

Global DMFs



8699+

Dossiers

2487+

Approved



55

First-to-Files



166

ANDAs



Approved by:



COUNTRY WISE DMFs



US
471



EU
153



CEP
134



CANADA
108



CHINA
70



KOREA
91



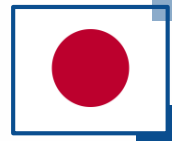
TAIWAN
70



BRAZIL
45



RUSSIA
14



JAPAN
15

TOTAL
1,171



GLOBAL FOOTPRINT

- OUR REACH & PRESENCE
- NORTH AMERICA
- EUROPE
- EMERGING MARKETS & TOP BRANDS
- INDIA & TOP BRANDS

OUR REACH & PRESENCE



- Well-entrenched network of global offices, subsidiaries and partners
- Enabling swifter access to affordable medicines
- Presence in 100+ countries and growing

NORTH AMERICA

Presence strengthened by Novadoz and MSN Pharmaceuticals Inc.

Established to accelerate our growth in key markets like US, Canada & EU



- State-of-the-art finished dosages facility based at Piscataway, New Jersey.
- Aimed at supporting Group’s product portfolio, CDM Services & **Made-in-America endeavors**
- Capability to produce high quality solid orals, liquids & powders including pellets and granules
- DEA approved facility to handle up to schedule I -V drugs with huge capacities of Vault and Cage



- Sales and marketing subsidiary for MSN Group’s finished dosages portfolio
- Currently marketing oral solids (tablets, capsules) & injectables
- Including oncology and specialty products.

EUROPE



-
- Wholly-owned marketing subsidiary - Vivanta Generics
 - Strategically located warehouses in UK, Spain & Malta for seamless supply
 - Dedicated QP release professionals for UK & Europe ensuring top quality products
-
- Established in 2018
 - Headquartered in UK; Offices in Czech Republic & Malta
 - 5 EU authorities' approved facilities
 - 58+ Dossiers Filed & 180 more in pipeline (3yrs)
 - Over 700 MAs (Majority Customers)
 - Offerings : • B2B • B2C • CMO+

EMERGING MARKETS OVERVIEW



REGIONS	LATAM	AFRICA	MENA	ASIA	CEE	CIS
NO. OF COUNTRIES PRESENT	19	26	17	10	14	05

EMERGING MARKETS TOP BRANDS



INDIA



-
- 190+ differentiated & bioequivalent products
 - Ranked among top 10 trusted brands as per IQVIA data
-

- 1100+ field force covering 90,000 medical professionals and top healthcare institutions

Pioneering products in:

- CNS • Diabetology • Oncology • Urology
- Pulmonary Arterial Hypertension • Dilutional Hyponatremia • Pain Management • Antiulcerants
- Over Active Bladder etc.

INDIA TOP BRANDS

DAPAONE
Dapagliflozin 5 / 10 mg Tablets

DDR
Doxazosin PR 30/60 mg capsules

Empaone
Empagliflozin 10 / 25 mg Tablets

Levilex
Levetiracetam Tablets USP
250 / 500 / 750 / 1000 mg
Oral Solution I.R. 100 ml
I.V. Infusion 500 ml

PAH-20
Sildenafil 20mg Tablets

Pulmonext
Ambrisentan 5/10 mg Tablets

Pulmonext Kit
Combi-pack of Ambrisentan 5 mg + Tadalafil 20 mg Tablets

Pulmofib
Pirfenidone 267 / 801 mg Tablets

RejuLox-C
Atiprin 50mg + Native Collagen Type II 20mg Capsules

Tapal
Tapentadol 50 mg / 100 mg
Tapentadol Scored Tablets

Tofadoz
Tofacitinib 5 mg Tablets

TOLVAT
Micronized Tolvaptan 15 / 30 mg Tablets



GLOBAL FOOTPRINT

- QUALITY
- THERAPIES
- PARTNERSHIPS
- RESPONSIBILITY
- PEOPLE
- AWARDS & ACCOLADES

UNCOMPROMISING QUALITY



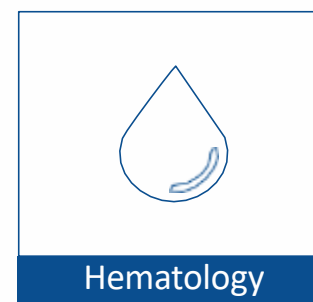
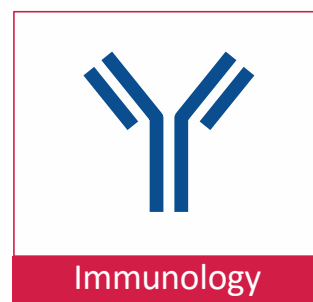
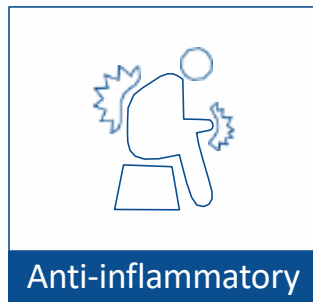
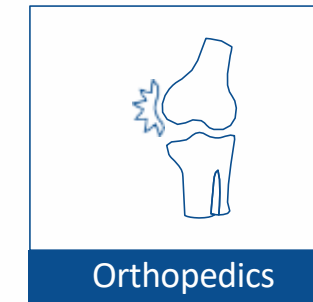
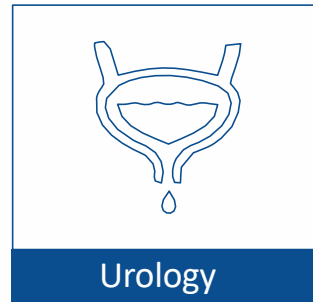
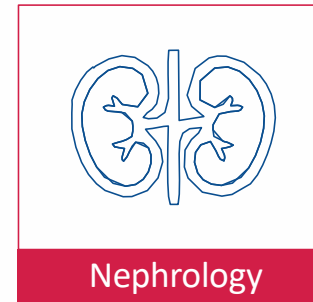
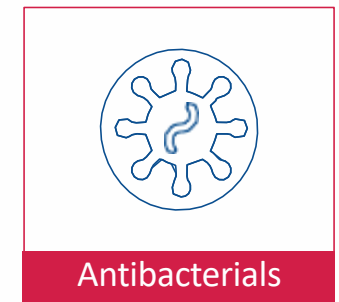
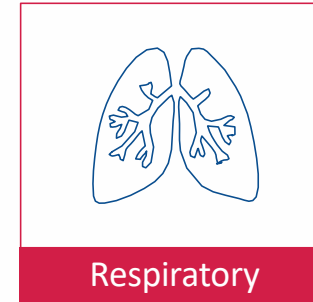
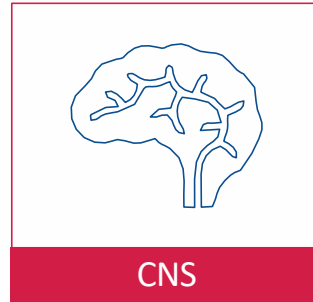
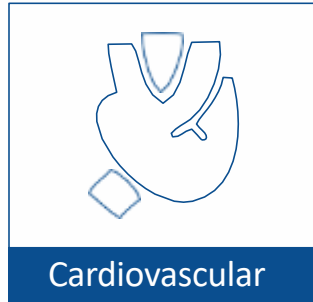
-
- Recognized for one quality standard globally
 - Record of seven back-to-back successful USFDA audits
-

- 1400+ quality experts
- Integrated quality systems & processes
- LIMS enabled QA/QC labs
- High quality standards at every step, from procurement to final product

OUR THERAPEUTIC OFFERINGS

35+

Therapeutic
Categories &
Counting



FORGING STRONG PARTNERSHIPS



-
- Preferred partner for innovators, world's leading generics companies and global procurement bodies.
 - Enables our mission to bring new and life-saving medicines early to the market
-

What makes us a preferred partner?

- Robust manufacturing infrastructure
- Backward integration capabilities
- Proven expertise
- Trusted quality
- Respect for International Patent Rights

Partnered with MPP (Medicines Patent Pool) to launch MSD's Molnupiravir & in-license Pfizer's Paxlovid.

OUR PARTNERS IN PROGRESS

API TOP 10



FDF TOP 10



OTHER VALUABLE PARTNERS



MAKING A HEALTHY DIFFERENCE TO THE WORLD

- Deep-seated commitment to environmental and social sustainability
- Making a meaningful difference to both our planet and communities

CARING FOR ENVIRONMENT



Green Technologies & Eco-friendly Processes



Zero Discharge Facilities



Hazardous Waste Management Systems



50% Green Cover at all Manufacturing Sites



Solar Power for a Sustainable Future Etc.

CARING FOR COMMUNITIES

COMMUNITY HEALTH INITIATIVES



Compassionate
Medicine Programme



Preventive Health
Check-up Camps



Health & Patient
Awareness Initiatives



Free Health Kits &
Medicines' Distribution Etc.

COMMUNITY EMPOWERMENT INITIATIVES



Drinking Water



Education



Rural Infrastructure



Swachh Bharat & More...



OUR PEOPLE. OUR STRENGTH.



Motivated team of
20,000+ employees;
our greatest strength



“People First” approach



Environment where innovation
is encouraged, talents are
nurtured and growth is ensured



AWARDS & ACCOLADES

2008

- FAPCCI - R&D Excellence Award
- IES - Udyog Rattan Award

2013

- CII Intellectual Property Award
- PHARMEXCIL - Patent Award - Bulk Gold

2014

- PHARMEXCIL Patent Award - Bulk Gold
- EMC Transformer Award

2023

- Govt. of Telangana Award for Employment Opportunities created

2024

- Patient-centric Packaging at the PPL Innovation Awards by Indian Express
- Pharma Company of the year by HMTV

2009

- Scrip - Best Company in Emerging Markets
- PHARMEXCIL - Patent Award - Bulk Gold

2012

- FAPCCI - Outstanding Export Award
- PHARMEXCIL - Outstanding Export Award
- ICCI -CNBC TV 18 – CRISIL - Emerging India Award

2015

- PHARMEXCIL DMF Award

2021

- CII - Intellectual Property Award
- PHARMEXCIL Patent Award - Silver
- PHARMEXCIL -DMF Award

2010

- PHARMEXCIL - Outstanding Export Award

2011

- UBM India – Innovation in Cost.
- PHARMEXCIL - Patent Award - Bulk Gold
- Abbot Healthcare - Customer Centric Business Partner

2016

- TV5 Business Leader Award
- PHARMEXCIL Patent Award - Gold

2017

- Informa Markets - Packaging Team of the Year
- Telangana State IP Award (TSIPA)
- CII - Intellectual Property Award



THANK YOU!

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